BARRANTAGH

Investment Management

Update – Sept. 30, 2025

- Firm Update
- Small Cap Canadian Equities
- Economic Update



ICS Program

Firm Introduction

FIRM PROFILE

- 100% employee-owned investment managers since 1995
- 17 employees, firm ownership expanded to 7 employeeshareholders
- AUM: \$1.4 Bn (private wealth, institutional, sub-advisory)
- Fundamental quality value style

STRATEGIES OFFERED

- Balanced Mandates active asset mix mgmt.
- Fixed Income Credit barbell + active duration mgmt.
- Equity Strategies Focus Portfolios (20 40 stocks in a strategy):
 - Small Cap quality/yield focus
 - · All Cap Cdn Equities
 - Income yield focus
 - Global Equities Global leaders + Special situations

FIRM UPDATE

Staffing:

• 17 employees, no changes over the last 3 years

ESG Integration Update:

 Completed UN PRI signatory process (2019) & formalized BIM Responsible Investing Policy

UMA/Sub-Advisory Update

• New mandate with Morgan Stanley upcoming program launch

Evestment

• Boutique Firms – Canada – Top 3 Brand awareness



Investment Philosophy

Defining Quality Value

IDEA GENERATION

- Competitive advantages
- Industry leaders
- Pricing Power
- High return on capital
- Low capital intensity
- ESG Profile



INDEPENDENT VALUATION

- Cashflow analysis
- Independent valuation
- Forecast use of leverage
- Quality reduces risk
- Buy/Sell Targets

MANAGEMENT INTERVIEWS

- Aligned with shareholders
- Clear business strategy
- Record of value creation
- Low cost operators
- Conservative use of leverage





MANDATE REVIEW

Small Cap Canadian Equities



Q3 Snapshot: Value Surfaces in Small Cap

- Broad themes of multiple recovery, earnings resiliency and reduced expected tariff impacts positively impacted many portfolio holdings
- Despite gold's continued rise during Q2 strong contributions from energy, industrials, real estate materials were experienced
- 3. Top 10 <u>performers</u> were diversified across 4 GICS industry sectors

Q3 2025: Top 10 Performers

		Q3 2025
Trican Well Service	Energy	38%
Logan Energy	Energy	36%
Major Drilling	Materials	31%
Storagevault	Real Estate	26%
Chemtrade Logistics	Materials	22%
Exchange Income	Industrial	17%
Headwater Exploration	Energy	13%
Gisbon Energy	Energy	10%
Brookfield Bus.	Industrial	10%
First Capital	Real Estate	10%



Performance at Sept. 30, 2025

For Periods Ending Sept. 30, 2025	Q3	1 Yr	2 Yrs	3 Yrs	4 Yrs	5 Yrs	6 Yrs	7 Yrs	8 Yrs	9 Yrs	10 Yrs
BIM Canadian Small Cap S&P/TSX Small Cap Index	4.7% 20.9%	10.3% 37.2%	14.4% 31.0%	9.1% 22.5%	3.2% 12.2%	8.5% 18.0%	9.4% 14.2%	7.6% 11.0%	8.2% 9.5%	7.3% 8.6%	8.9% 11.0%

	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
BIM Cdn Small Cap S&P/TSX Small Cap	11.5%	-2.7%	-5.7%	18.8%¹	21.3%	19.0%	-8.9%	5.9%	19.8%¹	-5.3%	17.3%	30.9%	18.5%	15.6%	35.0%	43.8 %¹	-22.9%
Index	18.8%	4.8%	-9.3%	20.3%	12.9%	15.8%	-18.2%	2.7%	38.5%	-13.4%	-2.4%	7.6%	-2.2%	16.4%		62.3%	-45.5%

Returns are gross of fees. Composites include actual accounts managed by Barrantagh. Past performance is no guarantee of future returns.



¹ Periods where index performance was driven by commodity rallies (Mining & Oil Exploration & Production)
Green indicates periods that Barrantagh Small Cap outperformed

Perspective on Recent Performance: Adjusted for Commodity Volatility

Stock Selection Positive in Non-Commodity Sectors

	TOTAL PERIOD Jan. 2024 – Q3 2025
BIM Small Cap TSX SC Alpha (%)	22.7% <u>62.0%</u> -39.3%
Alpha (bps)	-3930
Materials Energy Commodities	-3650 <u>-500</u> -4150
BIM Alpha Ex-Commodities ¹	+220

¹ BIM Alpha Ex-Commodities = GICS Industries Ex - Energy & Materials



Conservative Exposure to Commodities Delivers Much Lower Portfolio Risk vs. Market

Sept. 30, 2025	Barrantagh Small Cap Cdn. Equites ¹	TSX Small Cap	Median
Annualized Return	11.3%	5.3%	9.0%
Standard Deviation	13.4%	20.2%	15.9
Sharpe Ratio	0.7	0.2	0.4

Barrantagh Small Cap Canadian Equity



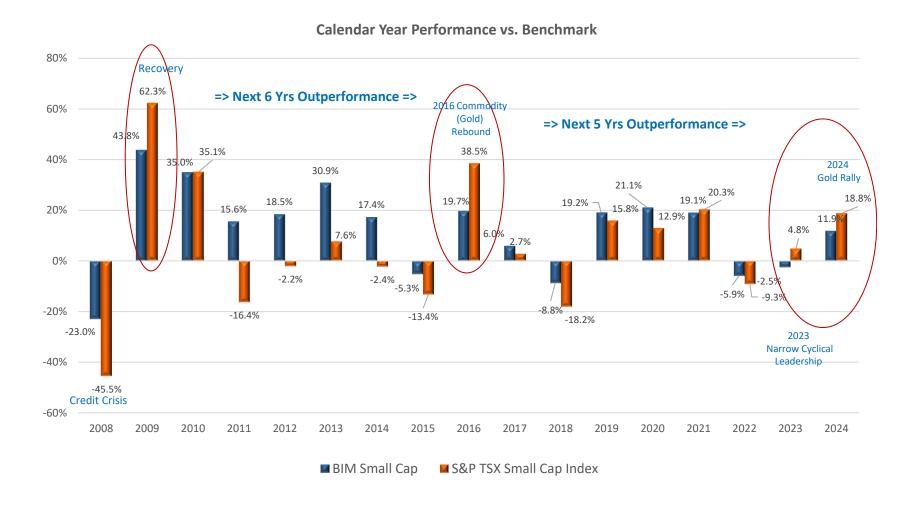


¹ Since Inception Jan. 1, 2008

 $^{^{2}}$ vs. Evestment Small Cap Universe

Performance Update

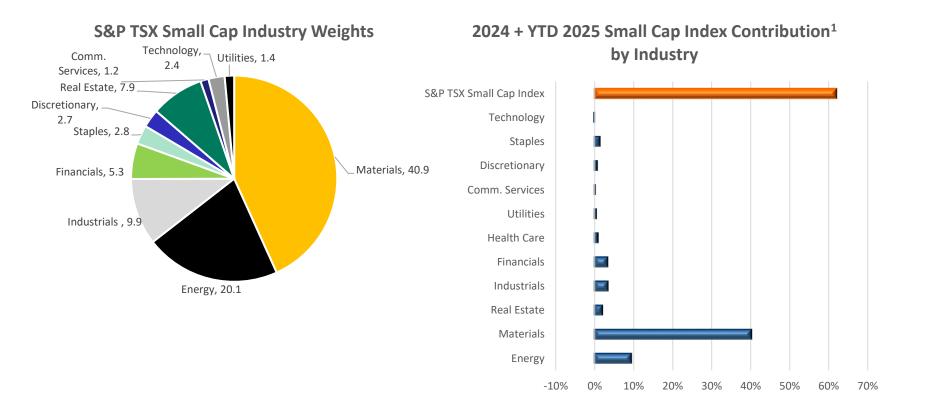
Investing over Market Cycles | Calendar Year Returns





Small Cap Investing

Commodities Contribute 80% of the TSX Small Cap Index Return – Jan. 2024 - Sept. 2025



Contribution¹ = Return x Weight

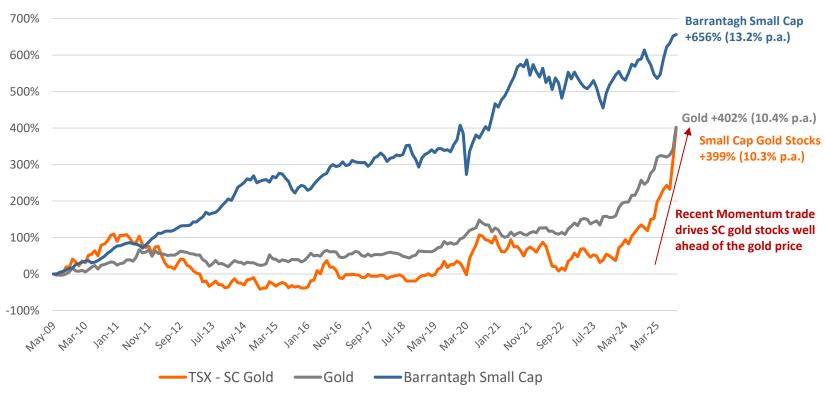
Source: Bloomberg, Barrantagh Research



Small Cap Canadian Equity Mandate

Junior Gold Miners: Underperforming/Volatile & Poor Commodity Tracking

Cumulative Returns ~ 16 Years to Sept. 30, 2025



Why do we bias away from deep cyclicals?

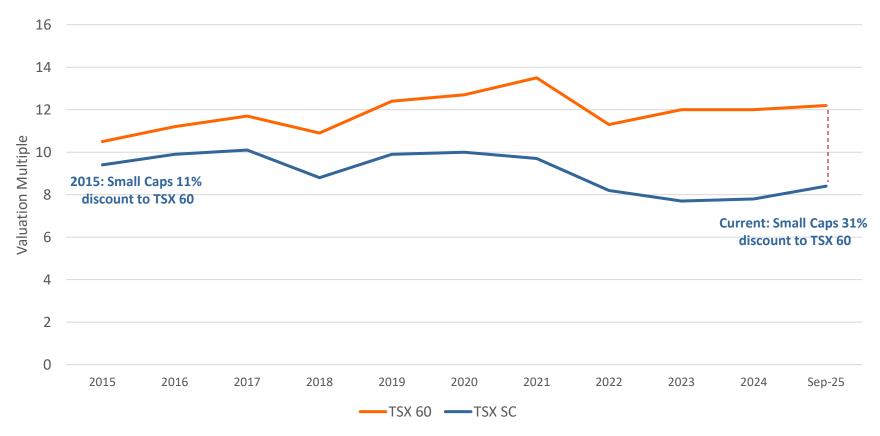
- Allows for greater confidence in long-term DCF models & longer holding periods to allow company strategies to play out – less guess-work & valuation matters
- 2. Delivers very low risk portfolios (std. dev., beta, risk-adjusted returns) with supporting dividend yield



Canadian Market Review

Small Cap Markets: Broad Valuation Advantage vs Large Caps (Annual Since 2015)

Valuation: Discount Has Widened Since 2015

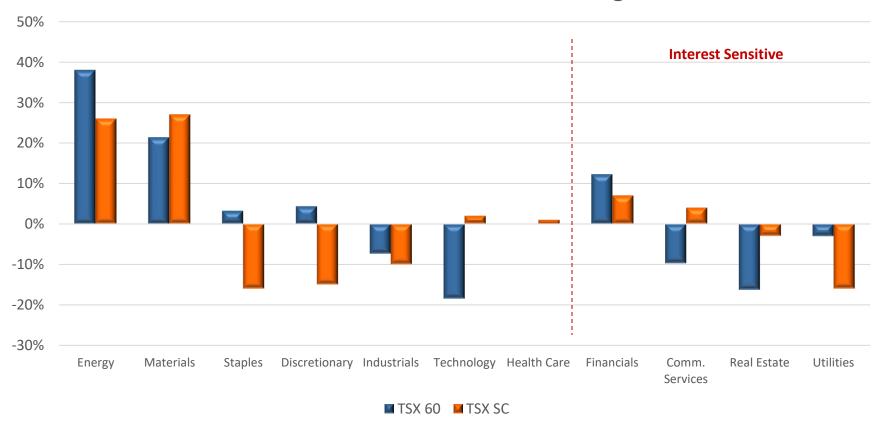




Canadian Market Review

Small Cap Markets: Broad Valuation Advantage vs Large Caps (at Sept. 30th, 2025)

Valuation: Discount to 5 Year Average

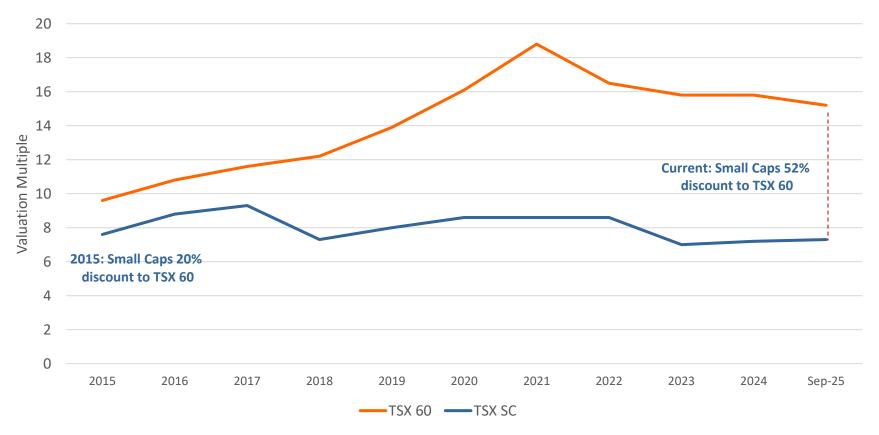




Canadian Market Review

Small Cap Markets: Industrial Sector Valuation Gap is Very Wide (Annual Since 2015)

Industrials: Discount Has Widened Since 2015

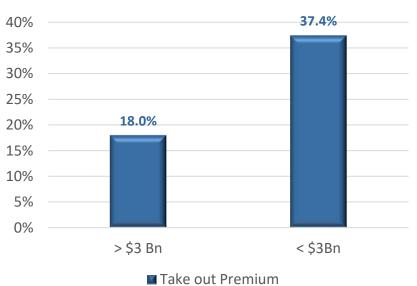




Small Cap Investing

Lower Rates: Support Increases M&A Activity Potential and Premium





- 67 Deals completed < \$3 Bn Total Value

11 Deals completed > \$3Bn Total Value

Source: Bloomberg, Barrantagh Research

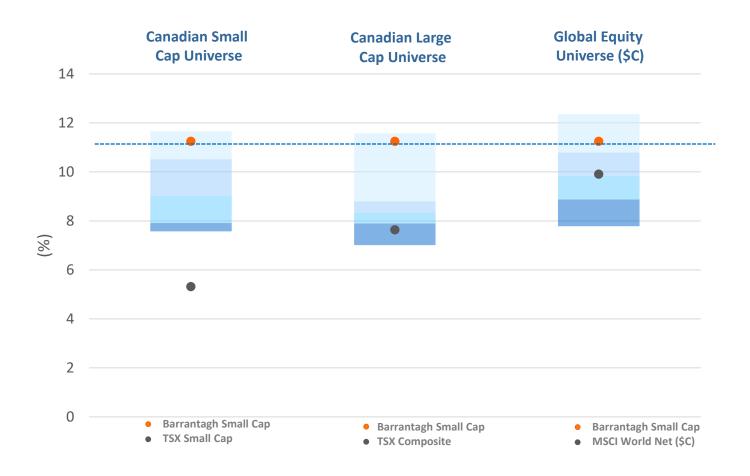
Barrantagh Positions Targeted

	Announce Date	Premium
Andlauer Healthcare	4/2025	31%
Softchoice	12/2024	14%
Sleep Country	7/2024	28%
Neighbourly Pharma	10/2023	55%
Summit Industrial	04/2022	31%
Lifeworks	Q2/2022	88%
Intertape Polymer	Q1/2022	67%
People Corp.	Q4/2020	75%
Enercare	Q3/2018	64%
Spartan Energy	Q2/2018	5%
Pure Industrial	Q1/2018	21%



RETURNS: Small Cap Canadian Equities

Strong Performance vs. Large Cap Cdn & Global Equities (for Periods Ending Sept. 30, 2025)



Strategy Inception Date: Jan. 1, 2008

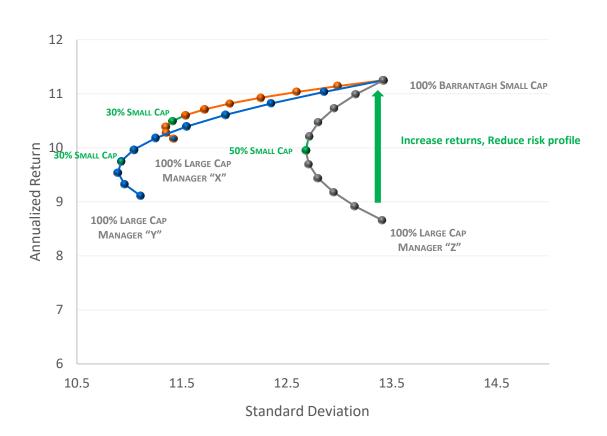


DIVERSIFICATION: Small Cap Canadian Equities

Improve Returns & Lower Risk by Combining with Large Cap Managers

Canadian Equity Allocation

Since Jan/2008 Risk Return For Periods Ending Sept. 30, 2025



Most large-cap Cdn. Equity managers are highly correlated (>0.9) – with each other and the index

Barrantagh small cap offers *very low correlation with large cap (0.6)* and indices

 Allocation can reduce overall portfolio risk + increase return

Total Portfolio Risk a function of:

- 1. Weights (ω) of underlying components
- 2. Risk (σ) of underlying components
- 3. Correlation (ρ) of components

Port folio Standard Deviation(σ_v)

$$= \sqrt{\omega_A^2 \sigma_A^2 + \omega_B^2 \sigma_B^2 + 2\omega_A \sigma_A \omega_B \sigma_B} \cdot \rho_{AB}$$

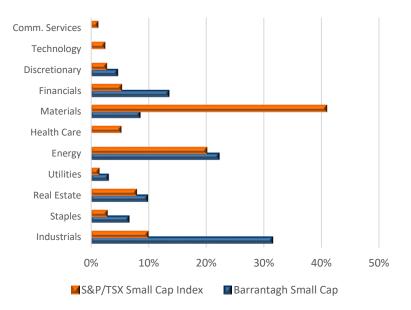


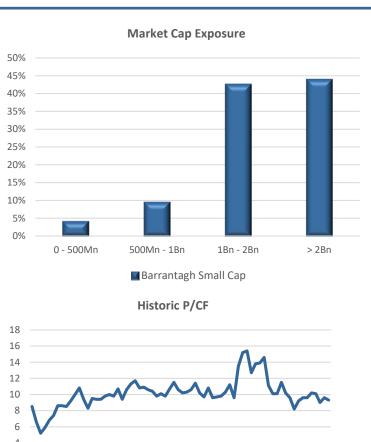
Profile: Small Cap Canadian Equities

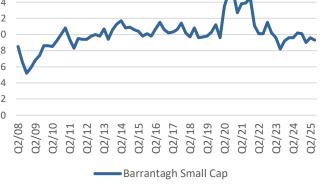
Portfolio at Sept. 30, 2025

CHARACTERISTICS	
Number of Holdings	29
Avg. Market Cap	\$2.4 Bn
# Industry Sectors	8
Dividend Yield	2.4%

Barrantagh Small Cap Industry Weight vs. Index









Canadian Small Cap Equity Portfolio

Portfolio at Sept. 30, 2025 | Q3 Transactions

	Portfolio Weight		Portfolio Weight		Portfolio Weight
Consumer Discretionary		Industrials		Utilities	
Pet Value	4.5%	AG Growth	1.7%	Boralex	2.9%
	4.5%	Bird Construction (+)	3.6%		2.9%
Consumer Staples		Boyd Group	3.3%	Materials	
Jamieson Wellness	3.8%	Brookfield Business	4.2%	Chemtrade Logistics	4.3%
North West Co.	2.6%	Cargojet	3.0%	Major Drilling (+)	3.9%
	6.4%	Calian Group	3.5%		5.7%
Energy		Exchange Income Corp.	3.7%		
Headwater Exploration	4.2%	K-Bro Linen (+)	2.0%	Cash & Equivalent	4.2%
Gibson Energy	3.5%	Savaria	3.5%	Total	100.0%
Logan Energy	1.9%	Westshore Terminals	1.7%		
Nuvista Energy	4.4%		30.2%	<u>Sold</u>	
Topaz Energy	2.7%	Real Estate		Andlauer Healthcare	
Trican Well Service	4.7%	First Capital REIT	4.2%	EQB Inc.	
	21.4%	Mainstreet Equity	2.1%		
Financials		Storagevault Canada	3.1%		
Definity Financial (-)	3.9%		9.4%		
GoEasy (NEW)	2.4%				
Propel Holdings (-)	2.6%				
Trisura Group	4.0%			TRIM = (-)	
	12.9%			ADD = (+)	



Summary

Current Small Cap Opportunity

Catalysts:

- 1. Small Cap valuations are low vs. large cap company fundamentals remain good (earnings, balance sheets)
- 2. A pullback in Gold prices will have a significant positive impact on relative performance
 - 1. Global uncertainty, wars led central banks to increase gold reserves
 - 2. Retail momentum buying ensued
 - 3. Peace agreements can serve to lessen the demand for gold & unwind the momentum trade
- 3. Rate moderation will benefit small caps (greater use of floating rate debt, M&A activity, dividend payers)
- 4. Lower global GDP growth + stagflation risk this benefits small caps that are more capable of growing at much higher than GDP rates



Canadian Small Cap Equity Portfolio

Select Holdings – Brand Recognition

JAMIESON WELLNESS (JWEL)





CARGOJET (CJT)



Amazon optional ownership stake ~15%



BORALEX (BLX)











BOYD GROUP (BYD)





STORAGEVAULT (SVI)







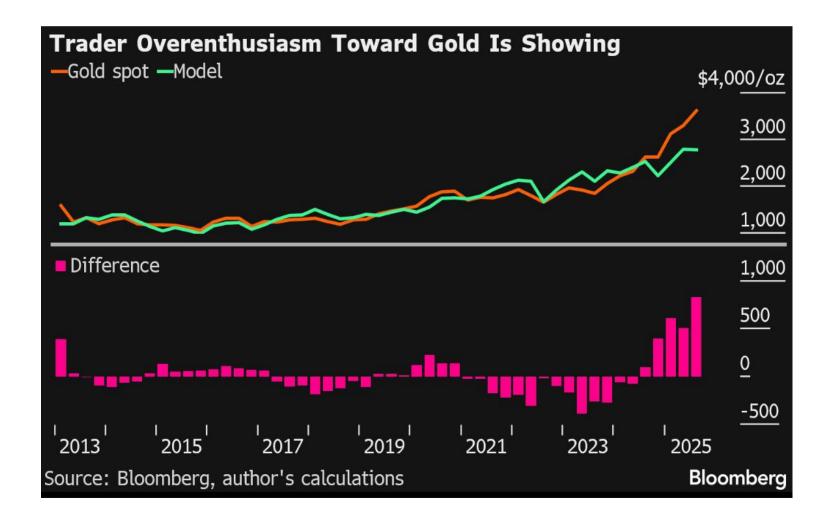


ECONOMIC OUTLOOK



Gold Momentum Trade

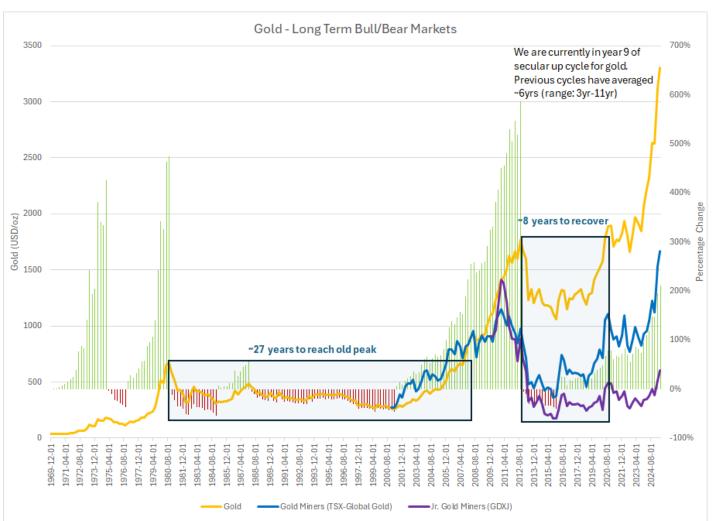
Prices exceed Fundamentals



Source: Bloomberg

Long-Term View on Gold Prices

Up-Cycle is Longer than Past



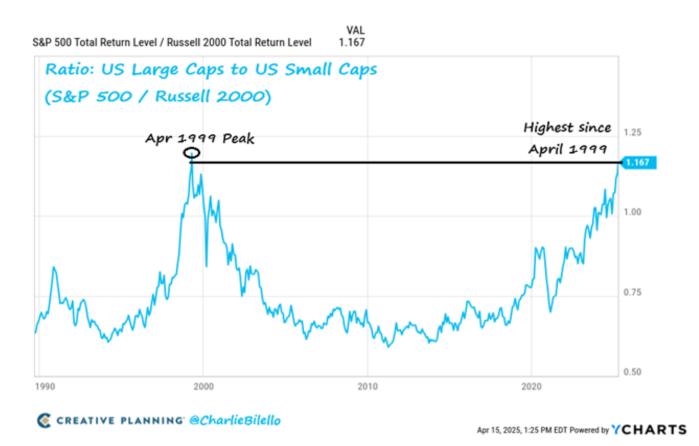
Gold

- Inflation
- Central banks buying
- · Geo-political unrest, wars
- Tariff/Trade war uncertainty
- Retail momentum demand



Small Cap to Large Cap Valuation Gap

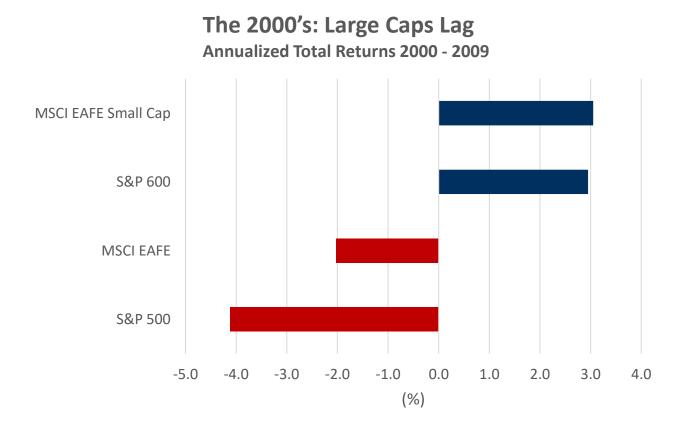
Three Standard Deviations Above Historical Mean





Canadian Small Caps

Past Period of Narrow Large Cap Leadership





Working with You

- Why Small Cap Canadian Equities
 - 1. Adds low-risk alpha & yield to client portfolios
 - 2. Diversification *reduce* overall client portfolio *risk* (low correlation)
- SMA Minimum: \$80,000
- Advisor Portal available www.barrantagh.com Password: CIBC3

Contact (Toronto):

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