# BARRANTAGH

**Investment Management** 

# **Update – Sept. 30, 2025**

- Firm Update
- Key Mandate Review
  - Small Cap Canadian Equities
  - Global All Cap Equities
- Economic Update



### Firm Introduction

#### **FIRM PROFILE**

- 100% employee-owned investment managers since 1995
- 17 employees, firm ownership expanded to 7 employeeshareholders
- AUM: \$1.4 Bn (private wealth, institutional, sub-advisory)
- Fundamental quality value style

#### **STRATEGIES OFFERED**

- Balanced Mandates active asset mix mgmt.
- Fixed Income Credit barbell + active duration mgmt.
- Equity Strategies Focus Portfolios (20 40 stocks in a strategy):
  - Small Cap quality/yield focus
  - · All Cap Cdn Equities
  - Income yield focus
  - Global Equities Global leaders + Special situations

#### **FIRM UPDATE**

#### Staffing:

• 17 employees, no changes over the last 3 years

#### **ESG Integration Update:**

 Completed UN PRI signatory process (2019) & formalized BIM Responsible Investing Policy

#### **UMA/Sub-Advisory Update**

• New mandate with Morgan Stanley upcoming program launch

#### **Evestment**

• Boutique Firms – Canada – Top 3 Brand awareness



### **Investment Philosophy**

### **Defining Quality Value**

#### **IDEA GENERATION**

- Competitive advantages
- Industry leaders
- Pricing Power
- High return on capital
- Low capital intensity
- ESG Profile



#### INDEPENDENT VALUATION

- Cashflow analysis
- Independent valuation
- Forecast use of leverage
- Quality reduces risk
- Buy/Sell Targets

#### **MANAGEMENT INTERVIEWS**

- Aligned with shareholders
- Clear business strategy
- Record of value creation
- Low cost operators
- Conservative use of leverage





### **MANDATE REVIEW**

**Small Cap Canadian Equities** 



**Q3 Snapshot: Value Surfaces in Small Cap** 

- Broad themes of multiple recovery, earnings resiliency and reduced expected tariff impacts positively impacted many portfolio holdings
- Despite gold's continued rise during Q2 strong contributions from energy, industrials, real estate materials were experienced
- 3. Top 10 <u>performers</u> were diversified across 4 GICS industry sectors

#### Q3 2025: Top 10 Performers

|                       |             | Q3 2025 |
|-----------------------|-------------|---------|
| Trican Well Service   | Energy      | 38%     |
| Logan Energy          | Energy      | 36%     |
| Major Drilling        | Materials   | 31%     |
| Storagevault          | Real Estate | 26%     |
| Chemtrade Logistics   | Materials   | 22%     |
| Exchange Income       | Industrial  | 17%     |
| Headwater Exploration | Energy      | 13%     |
| Gisbon Energy         | Energy      | 10%     |
| Brookfield Bus.       | Industrial  | 10%     |
| First Capital         | Real Estate | 10%     |



Performance at Sept. 30, 2025

| For Periods Ending<br>Sept. 30, 2025              | Q3                   | 1 Yr               | 2 Yrs              | 3 Yrs         | 4 Yrs         | 5 Yrs             | 6 Yrs         | 7 Yrs             | 8 Yrs            | 9 Yrs            | 10 Yrs        |
|---|----------------------|--------------------|--------------------|---------------|---------------|-------------------|---------------|-------------------|------------------|------------------|---------------|
| BIM Canadian Small Cap<br>S&P/TSX Small Cap Index | <b>4.7%</b><br>20.9% | <b>10.3%</b> 37.2% | <b>14.4%</b> 31.0% | 9.1%<br>22.5% | 3.2%<br>12.2% | <b>8.5%</b> 18.0% | 9.4%<br>14.2% | <b>7.6%</b> 11.0% | <b>8.2%</b> 9.5% | <b>7.3%</b> 8.6% | 8.9%<br>11.0% |

|  | 2024  | 2023  | 2022  | 2021   | 2020  | 2019  | 2018   | 2017 | 2016   | 2015   | 2014  | 2013  | 2012  | 2011         | 2010  | 2009                       | 2008   |
|--|-------|-------|-------|--------|-------|-------|--------|------|--------|--------|-------|-------|-------|--------------|-------|----------------------------|--------|
| BIM Cdn Small Cap<br>S&P/TSX Small Cap | 11.5% | -2.7% | -5.7% | 18.8%¹ | 21.3% | 19.0% | -8.9%  | 5.9% | 19.8%¹ | -5.3%  | 17.3% | 30.9% | 18.5% | <b>15.6%</b> | 35.0% | <b>43.8</b> % <sup>1</sup> | -22.9% |
| Index                                  | 18.8% | 4.8%  | -9.3% | 20.3%  | 12.9% | 15.8% | -18.2% | 2.7% | 38.5%  | -13.4% | -2.4% | 7.6%  | -2.2% | 16.4%        |       | 62.3%                      | -45.5% |

Returns are gross of fees. Composites include actual accounts managed by Barrantagh. Past performance is no guarantee of future returns.



<sup>&</sup>lt;sup>1</sup> Periods where index performance was driven by commodity rallies (Mining & Oil Exploration & Production)
Green indicates periods that Barrantagh Small Cap outperformed

### Perspective on Recent Performance: Adjusted for Commodity Volatility

#### **Stock Selection Positive in Non-Commodity Sectors**

|                                       | TOTAL PERIOD<br>Jan. 2024 – Q3 2025 |
|---------------------------------------|-------------------------------------|
| BIM Small Cap<br>TSX SC<br>Alpha (%)  | 22.7%<br><u>62.0%</u><br>-39.3%     |
| Alpha (bps)                           | -3930                               |
| Materials Energy Commodities          | -3650<br><u>-500</u><br>-4150       |
| BIM Alpha Ex-Commodities <sup>1</sup> | +220                                |

<sup>&</sup>lt;sup>1</sup> BIM Alpha Ex-Commodities = GICS Industries Ex - Energy & Materials



#### **Conservative Exposure to Commodities Delivers Much Lower Portfolio Risk vs. Market**

| Sept. 30, 2025        | Barrantagh<br>Small Cap Cdn.<br>Equites <sup>1</sup> | TSX Small<br>Cap | Median |
|-----------------------|--|------------------|--------|
| Annualized<br>Return  | 11.3%  | 5.3%             | 9.0%   |
| Standard<br>Deviation | 13.4%  | 20.2%            | 15.9   |
| Sharpe Ratio          | 0.7  | 0.2              | 0.4    |

#### **Barrantagh Small Cap Canadian Equity**



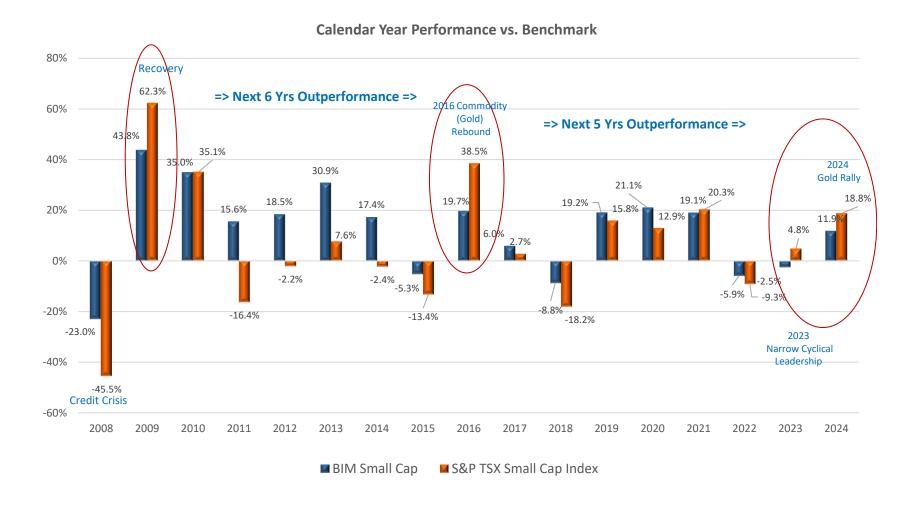


<sup>&</sup>lt;sup>1</sup> Since Inception Jan. 1, 2008

 $<sup>^{2}</sup>$  vs. Evestment Small Cap Universe

# **Performance Update**

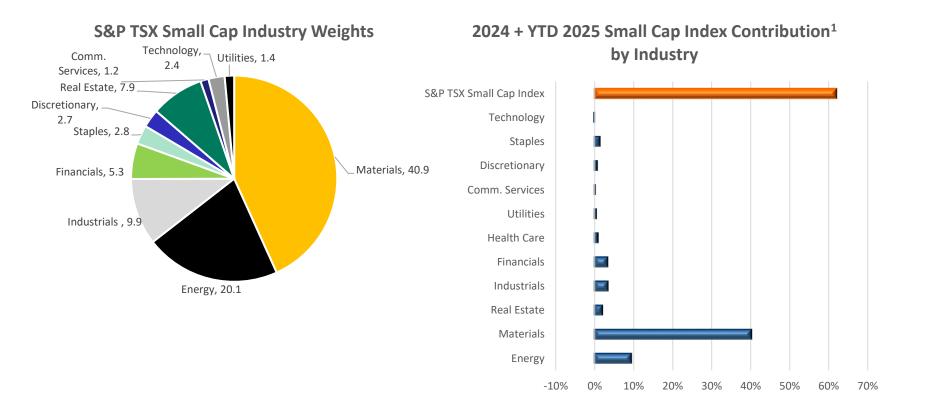
### **Investing over Market Cycles** | Calendar Year Returns





# **Small Cap Investing**

### Commodities Contribute 80% of the TSX Small Cap Index Return – Jan. 2024 - Sept. 2025



Contribution<sup>1</sup> = Return x Weight

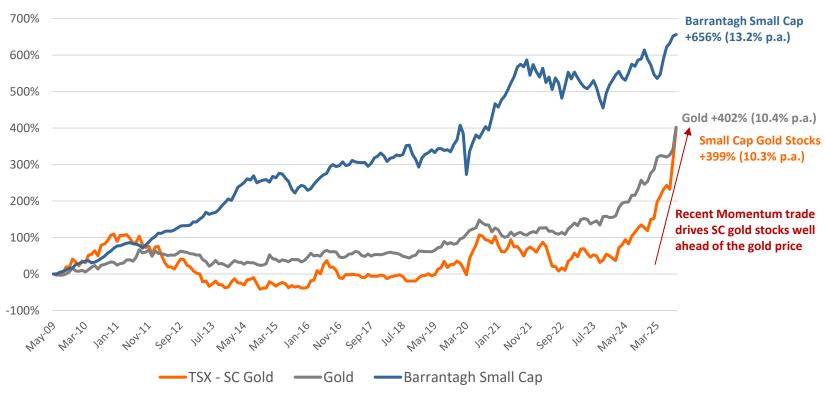
Source: Bloomberg, Barrantagh Research



# **Small Cap Canadian Equity Mandate**

Junior Gold Miners: Underperforming/Volatile & Poor Commodity Tracking

### Cumulative Returns ~ 16 Years to Sept. 30, 2025



#### Why do we bias away from deep cyclicals?

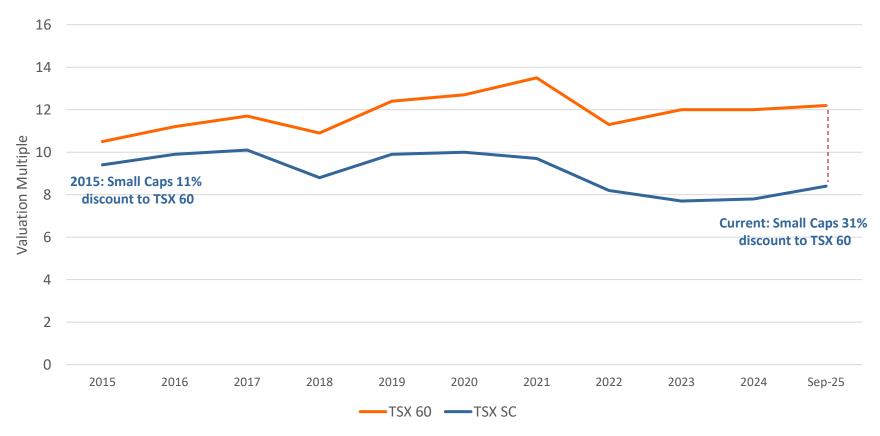
- Allows for greater confidence in long-term DCF models & longer holding periods to allow company strategies to play out – less guess-work & valuation matters
- 2. Delivers very low risk portfolios (std. dev., beta, risk-adjusted returns) with supporting dividend yield



### **Canadian Market Review**

**Small Cap Markets: Broad Valuation Advantage vs Large Caps (Annual Since 2015)** 

#### **Valuation: Discount Has Widened Since 2015**

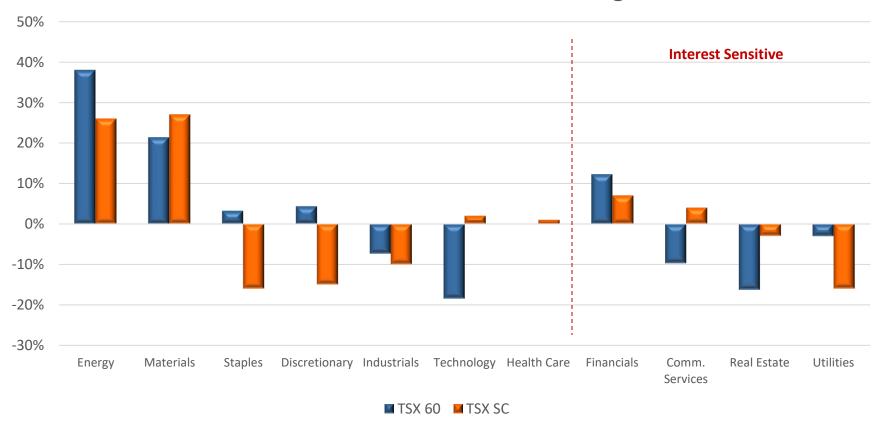




### **Canadian Market Review**

Small Cap Markets: Broad Valuation Advantage vs Large Caps (at Sept. 30<sup>th</sup>, 2025)

### **Valuation: Discount to 5 Year Average**

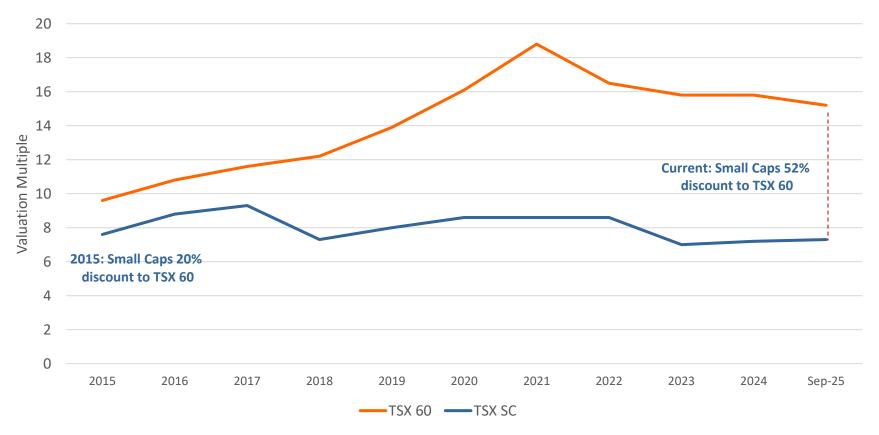




### **Canadian Market Review**

Small Cap Markets: Industrial Sector Valuation Gap is Very Wide (Annual Since 2015)

#### **Industrials: Discount Has Widened Since 2015**

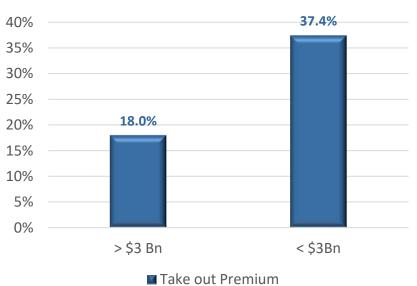




# **Small Cap Investing**

### **Lower Rates: Support Increases M&A Activity Potential and Premium**





- 67 Deals completed < \$3 Bn Total Value

11 Deals completed > \$3Bn Total Value

Source: Bloomberg, Barrantagh Research

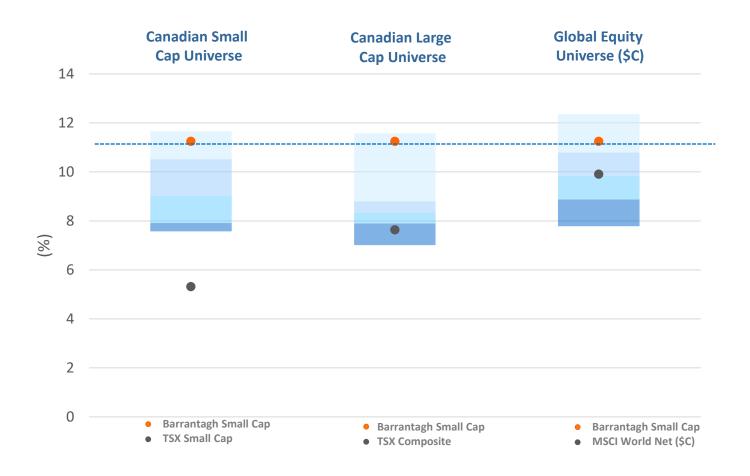
#### **Barrantagh Positions Targeted**

|                     | Announce<br>Date | Premium |
|---------------------|------------------|---------|
| Andlauer Healthcare | 4/2025           | 31%     |
| Softchoice          | 12/2024          | 14%     |
| Sleep Country       | 7/2024           | 28%     |
| Neighbourly Pharma  | 10/2023          | 55%     |
| Summit Industrial   | 04/2022          | 31%     |
| Lifeworks           | Q2/2022          | 88%     |
| Intertape Polymer   | Q1/2022          | 67%     |
| People Corp.        | Q4/2020          | 75%     |
| Enercare            | Q3/2018          | 64%     |
| Spartan Energy      | Q2/2018          | 5%      |
| Pure Industrial     | Q1/2018          | 21%     |



# **RETURNS:** Small Cap Canadian Equities

Strong Performance vs. Large Cap Cdn & Global Equities (for Periods Ending Sept. 30, 2025)



Strategy Inception Date: Jan. 1, 2008

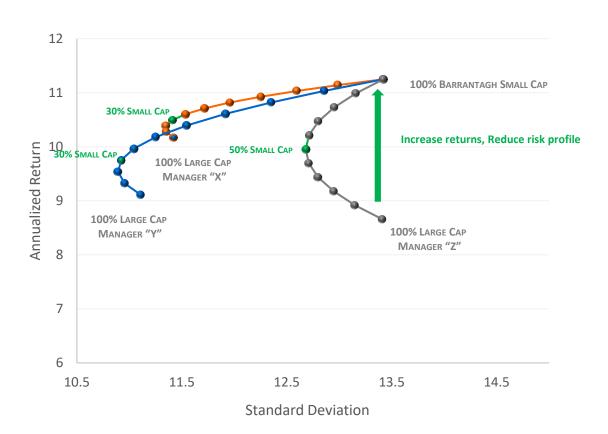


### **DIVERSIFICATION:** Small Cap Canadian Equities

### Improve Returns & Lower Risk by Combining with Large Cap Managers

#### Canadian Equity Allocation

Since Jan/2008 Risk Return For Periods Ending Sept. 30, 2025



Most large-cap Cdn. Equity managers are highly correlated (>0.9) — with each other and the index

Barrantagh small cap offers *very low correlation with large cap (0.6)* and indices

 Allocation can reduce overall portfolio risk + increase return

#### Total Portfolio Risk a function of:

- 1. Weights ( $\omega$ ) of underlying components
- 2. Risk  $(\sigma)$  of underlying components
- 3. Correlation  $(\rho)$  of components

Port folio Standard Deviation(ov)

$$= \sqrt{\omega_A^2 \sigma_A^2 + \omega_B^2 \sigma_B^2 + 2\omega_A \sigma_A \omega_B \sigma_B \cdot \rho_{AB}}$$

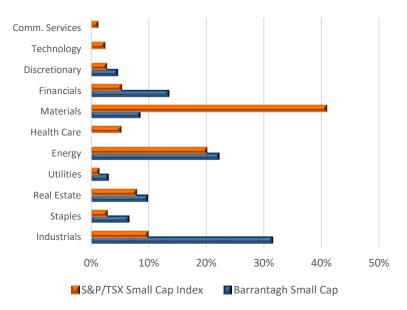


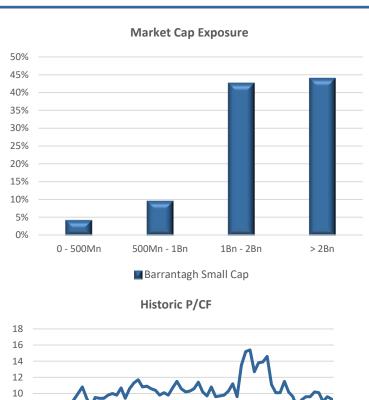
# **Profile: Small Cap Canadian Equities**

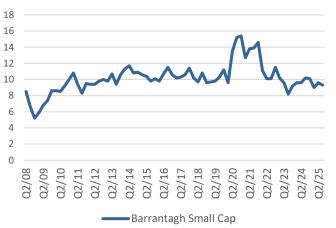
Portfolio at Sept. 30, 2025

| CHARACTERISTICS    |          |
|--------------------|----------|
| Number of Holdings | 29       |
| Avg. Market Cap    | \$2.4 Bn |
| # Industry Sectors | 8        |
| Dividend Yield     | 2.4%     |

#### **Barrantagh Small Cap Industry Weight vs. Index**









# **Canadian Small Cap Equity Portfolio**

### Portfolio at Sept. 30, 2025 | Q3 Transactions

|                         | Portfolio<br>Weight |                            | Portfolio<br>Weight |                            | Portfolio<br>Weight |
|-------------------------|---------------------|----------------------------|---------------------|----------------------------|---------------------|
| Consumer Discretionary  |                     | Industrials                |                     | Utilities                  |                     |
| Pet Value               | 4.5%                | AG Growth                  | 1.7%                | Boralex                    | 2.9%                |
|                         | 4.5%                | Bird Construction (+)      | 3.6%                |                            | 2.9%                |
| <b>Consumer Staples</b> |                     | Boyd Group                 | 3.3%                | Materials                  |                     |
| Jamieson Wellness       | 3.8%                | <b>Brookfield Business</b> | 4.2%                | Chemtrade Logistics        | 4.3%                |
| North West Co.          | 2.6%                | Cargojet                   | 3.0%                | Major Drilling (+)         | 3.9%                |
|                         | 6.4%                | Calian Group               | 3.5%                |                            | 5.7%                |
| Energy                  |                     | Exchange Income Corp.      | 3.7%                |                            |                     |
| Headwater Exploration   | 4.2%                | K-Bro Linen (+)            | 2.0%                | Cash & Equivalent          | 4.2%                |
| Gibson Energy           | 3.5%                | Savaria                    | 3.5%                | Total                      | 100.0%              |
| Logan Energy            | 1.9%                | Westshore Terminals        | 1.7%                |                            |                     |
| Nuvista Energy          | 4.4%                |                            | 30.2%               | <u>Sold</u>                |                     |
| Topaz Energy            | 2.7%                | Real Estate                |                     | <b>Andlauer Healthcare</b> |                     |
| Trican Well Service     | 4.7%                | First Capital REIT         | 4.2%                | EQB Inc.                   |                     |
|                         | 21.4%               | Mainstreet Equity          | 2.1%                |                            |                     |
| Financials              |                     | Storagevault Canada        | 3.1%                |                            |                     |
| Definity Financial (-)  | 3.9%                |                            | 9.4%                |                            |                     |
| GoEasy (NEW)            | 2.4%                |                            |                     |                            |                     |
| Propel Holdings (-)     | 2.6%                |                            |                     |                            |                     |
| Trisura Group           | 4.0%                |                            |                     | TRIM = (-)                 |                     |
|                         | 12.9%               |                            |                     | ADD = (+)                  |                     |



### **Summary**

### **Current Small Cap Opportunity**

#### **Catalysts:**

- 1. Small Cap valuations are low vs. large cap company fundamentals remain good (earnings, balance sheets)
- 2. A pullback in Gold prices will have a significant positive impact on relative performance
  - 1. Global uncertainty, wars led central banks to increase gold reserves
  - 2. Retail momentum buying ensued
  - 3. Peace agreements can serve to lessen the demand for gold & unwind the momentum trade
- 3. Rate moderation will benefit small caps (greater use of floating rate debt, M&A activity, dividend payers)
- 4. Lower global GDP growth + stagflation risk this benefits small caps that are more capable of growing at much higher than GDP rates



# **Canadian Small Cap Equity Portfolio**

**Select Holdings – Brand Recognition** 

#### **JAMIESON WELLNESS (JWEL)**





### **CARGOJET (CJT)**



Amazon optional ownership stake ~15%



#### **BORALEX (BLX)**



### **BORALEX**







#### **BOYD GROUP (BYD)**





#### **STORAGEVAULT (SVI)**









# MANDATE REVIEW ALL CAP GLOBAL EQUITIES



# **Barrantagh Differentiators**

### **Repeatable Advantages**

- Low-risk alpha generator
- Low tracking error (achieved through diversification)
- High active share (20 40 stocks best ideas)
- All cap approach (exposure to broad market cap spectrum)
- Low turnover (tax advantages and long-term horizon)
- Seasoned team with longevity (consistency in approach)



# **Global Equity Mandate**

Performance at Sept. 30, 2025

| For Periods Ending<br>Sept. 30, 2025 | Q3/25 | 1 Yr  | 2 Yrs | 3 Yrs | 4 Yrs | 5 Yrs | 6 Yrs | 7 Yrs | 8 Yrs | 9 Yrs | 10 Yrs |
|--------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
| BIM Global Equities                  | 3.8%  | 9.8%  | 20.1% | 18.8% | 11.6% | 11.8% | 11.7% | 12.7% | 12.9% | 12.7% | 12.7%  |
| MSCI World (Net)                     | 9.4%  | 20.8% | 26.4% | 24.2% | 13.7% | 15.3% | 14.7% | 13.1% | 13.4% | 13.3% | 12.8%  |
| MSCI World Equal Weight (Net)        | 6.5%  | 16.3% | 20.8% | 19.4% | 8.8%  | 11.7% | 10.0% | 8.7%  | 9.0%  | 9.3%  | 9.5%   |

|   | 2024               | 2023   | 2022            | 2021           | 2020 | 2019 | 2018 | 2017 | 2016         | 2015 | 2014 | 2013 | 2012 |
|---|--------------------|--------|-----------------|----------------|------|------|------|------|--------------|------|------|------|------|
| BIM Global Equities<br>MSCI World (Net) | <b>25.7%</b> 29.4% | _0,1,0 | -6.2%<br>-12.2% | 15.6%<br>20.8% |      |      |      |      | 7.0%<br>3.8% |      |      |      |      |

**Green indicates periods that Barrantagh outperformed** 

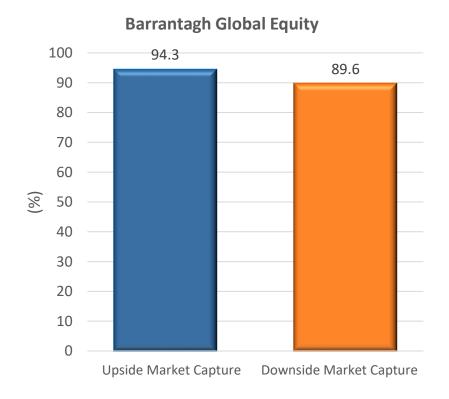
Returns are gross of fees. Composites include actual accounts managed by Barrantagh. Past performance is no guarantee of future returns.



# **Global Equities**

### Risk Statistics vs. Global Equity (for Periods Ending Sept. 30, 2025) (CAD)

|                      | Barrantagh<br>Global<br>Equites <sup>1</sup> | Percentile<br>Rank <sup>2</sup> |
|----------------------|--|---------------------------------|
| Annualized<br>Return | 14.4%  | 12                              |
| Sharpe Ratio         | 1.15   | 17                              |
| Information Ratio    | 0.0  | 11                              |
| Treynor Ratio        | 14.0   | 27                              |



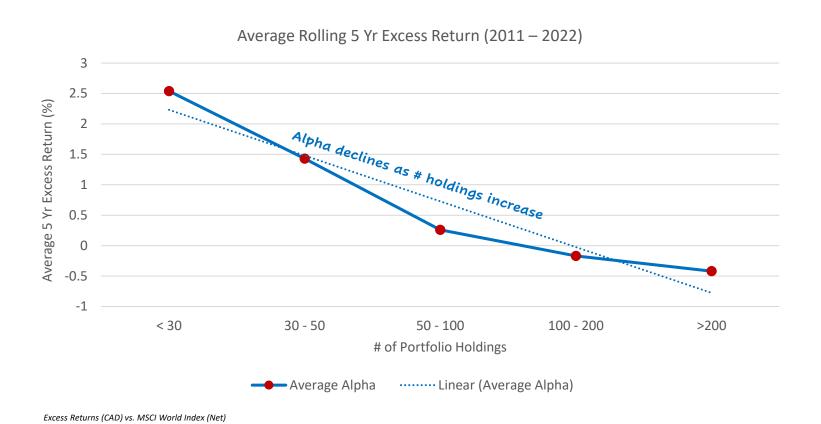


<sup>&</sup>lt;sup>1</sup> Since Inception Jan. 1, 2012

<sup>&</sup>lt;sup>2</sup> vs. Evestment Large Cap Value Universe

# **Concentrated Global Equity Advantages**

### # Holdings & Alpha Generation

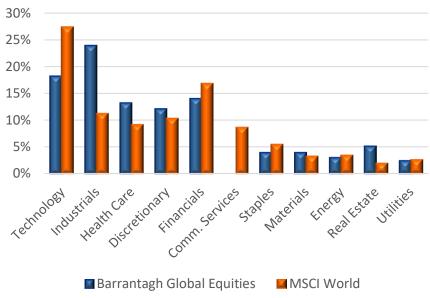


# **Global Equities**

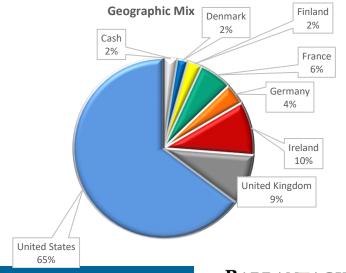
at Sept. 30, 2025

| CHARACTERISTICS    |           |
|--------------------|-----------|
| Number of Holdings | 34        |
| # Industry Sectors | 10        |
| Average Market Cap | \$670.9Bn |
| P/CF               | 14.5X     |
| Dividend Yield     | 1.2%      |
|                    |           |

#### **Barrantagh Global Equities Industry Weight vs Index**









# **Global Equities**

### Portfolio at Sept. 30, 2025 | Q3 Transactions

|                             | Portfolio<br>Weight |                              | Portfolio<br>Weight |                        | Portfolio<br>Weight |
|-----------------------------|---------------------|------------------------------|---------------------|------------------------|---------------------|
| Consumer Discretionary      |                     | Industrials                  |                     | Financials             |                     |
| Amazon                      | 5.1%                | Intertek Group               | 2.8%                | Wells Fargo            | 3.6%                |
| Compass Group (-)           | 2.7%                | Metso Outotec                | 2.6%                | JP Morgan Chase        | 4.5%                |
| Dick's Sporting Goods (NEW) | 1.5%                | Vinci S.A.                   | 2.6%                | Mastercard             | 2.0%                |
| Somnigroup (+)              | 2.7%                | Jacobs Solutions (NEW)       | 2.1%                | Willis Towers Watson   | 3.5%                |
|                             | 12.0%               | Regal Rexnord                | 2.8%                |                        | 13.6%               |
| Consumer Staples            |                     | DSV A/.S (-)                 | 1.9%                | Information Technology |                     |
| Constellation Brands        | 1.5%                | Schneider Electric           | 3.3%                | Marvell Technology     | 2.9%                |
| Sysco                       | 2.4%                | Union Pacific (-)            | 2.4%                | Dynatrace              | 2.3%                |
|                             | 3.9%                | Wabtec (-)                   | 2.8%                | Itron                  | 3.5%                |
| Materials                   |                     |                              | 23.3%               | Accenture              | 2.2%                |
| CRH                         | 3.8%                | Health Care                  |                     | Microsoft              | 6.8%                |
|                             | 3.8%                | Astrazeneca                  | 3.5%                |                        | 17.7%               |
| Real Estate                 |                     | Boston Scientific (-)        | 2.3%                |                        |                     |
| American Tower              | 2.0%                | Cooper Cos. (+)              | 2.3%                |                        |                     |
| First Realty                | 3.0%                | Siemens Healthineers (NEW)   | 1.4%                |                        |                     |
|                             | 5.0%                | Thermo Fisher Scientific (-) | 3.3%                |                        |                     |
| Energy                      |                     |                              | 12.8%               |                        |                     |
| EOG Resources               | 3.0%                | Utilities                    |                     | Cash & Equivalents     | 2.6%                |
| <u>Sold</u>                 | 3.0%                | E.ON (+)                     | 2.3%                | Total                  | 100.0%              |
| Quanta Services             |                     |                              | 2.3%                |                        |                     |
| T-Mobile                    |                     |                              |                     |                        |                     |
| TRIM = (-)                  |                     |                              |                     |                        |                     |

BARRANTAGH § 25
Investment Management § Years

ADD = (+)

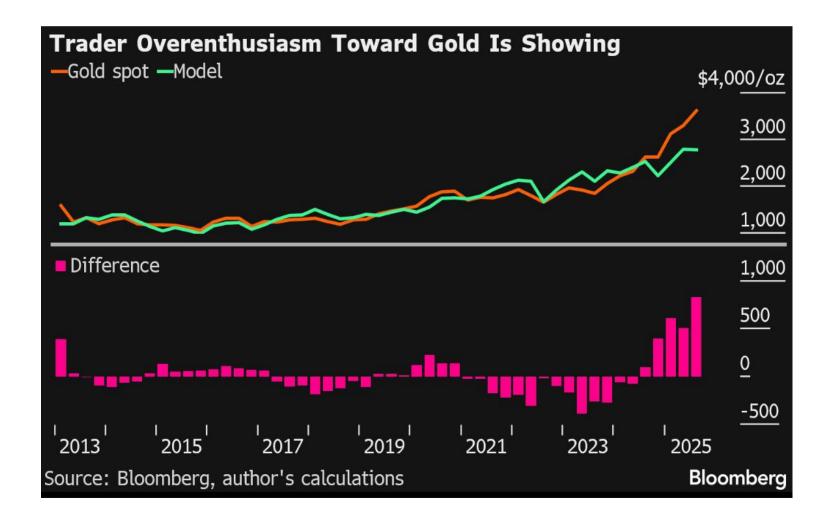


### **ECONOMIC OUTLOOK**



### **Gold Momentum Trade**

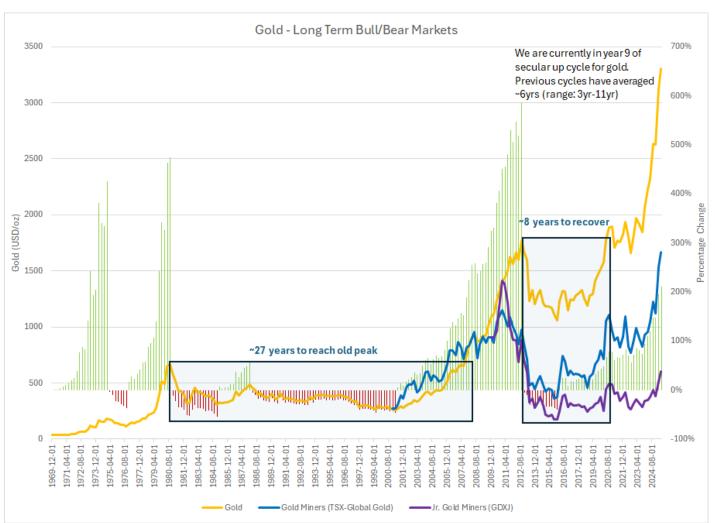
#### **Prices exceed Fundamentals**



Source: Bloomberg

# **Long-Term View on Gold Prices**

### **Up-Cycle is Longer than Past**



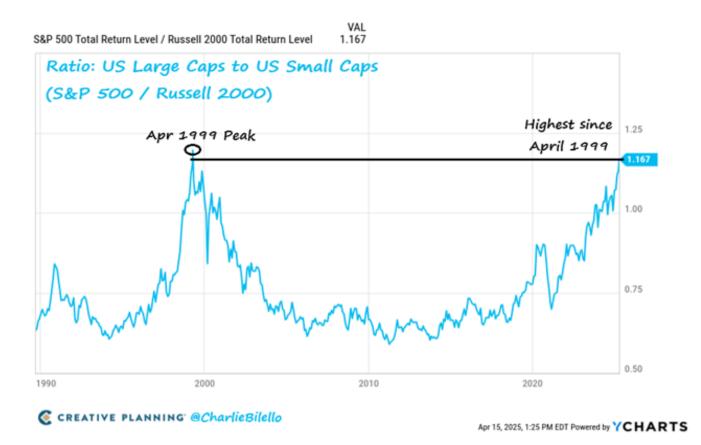
#### Gold

- Inflation
- Central banks buying
- · Geo-political unrest, wars
- Tariff/Trade war uncertainty
- Retail momentum demand



# **Small Cap to Large Cap Valuation Gap**

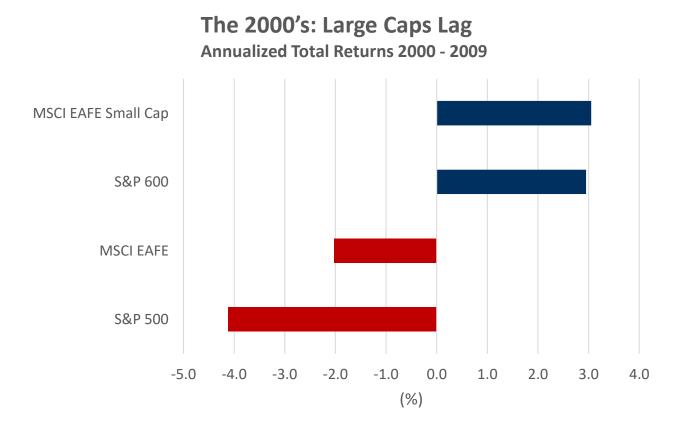
#### **Three Standard Deviations Above Historical Mean**





# **Canadian Small Caps**

# **Past Period of Narrow Large Cap Leadership**





### **Working with You**

- Why Small Cap Canadian Equities
  - 1. Adds low-risk alpha & yield to client portfolios
  - 2. Diversification *reduce* overall client portfolio *risk* (low correlation)
- Barrantagh Small Cap Canadian Equity Fund

F Class
 Fund Code: BMI105, 1% Mgmt Fee, Minimum: \$1,000

• NEW: A Class Fund Code: BMI110, 2% Mgmt Fee, Minimum: \$1,000

- SMA Min. Investment Small Cap: \$40,000, Global Equities: \$100,000
- Advisor Portal available <u>www.barrantagh.com</u> Password: AC5

#### **Contact (Toronto):**

Alan Daxner, Senior Vice President adaxner@barrantagh.com (416) 864-7958

#### **Contact (Vancouver):**

Robin Ferguson, Vice President <a href="mailto:rferguson@barrantagh.com">rferguson@barrantagh.com</a> (778) 990-3445



# **BARRANTAGH**

### **Investment Management**

100 Yonge Street, Suite 1700 Toronto, Ontario M5C 2W1 (416) 868-6295 www.barrantagh.com